

EREN

FINEST REAL ESTATE



*“It is mutual trust, even more than mutual interest,
that holds human associations together.”*

H. L. Mencken



Why we are EREN

To find and represent the most exclusive and appropriate properties for our clients while serving these clients with the highest degrees of integrity, accountability, insight, and expertise.



Why we do what we do

The European Real Estate Network (EREN) was founded in 2004 by most of the former Sotheby's luxury brokers in Europe with the desire to create an independent, elite international network of Europe's leading luxury property specialists. EREN has raised the standards of practice in luxury real estate through cooperation and cross-border business amongst our members, focusing on singular quality, unequalled expertise, in-depth local market knowledge, and the highest credentials in terms of quality of service, know-how and integrity for buyers, investors and homeowners who seek to work with the most professional and ethical of partners.



How we work

Clients are our passion. Trust is our currency. There is a bond of trust between the members of EREN. This bond of trust ensures that EREN members cooperatively maintain high standards of service, working to a strict code of ethics, while maintaining individual independence. This interlocking of trust, ethics, and independence enables each EREN member to faithfully serve mutual clients' luxury property needs. When a client works with an EREN member this client works directly with the owner of the company, which naturally promotes the highest degree of accountability and service.

*“Integrity is doing what is right and truthful,
and doing as you say you would do.”*

Roy T. Bennett

Integrity. Accountability. Expertise.



Who are the people in EREN



Rimontgó 1959

Antonio & José Ribes Bas

VALENCIA
JÁVEA
COSTA BLANCA
SPAIN

Founded in 1959, Rimontgó is a family business run by the brothers José and Antonio Ribes Bas, who uphold traditional conduct and service standards, combined with a modern approach to real estate, assisting both buyers and sellers. As well as being experts in the luxury real estate market in Valencia and the northern Costa Blanca regions of Spain, Rimontgó cooperates closely

with renowned international agents in various parts of the world, offering an exclusive selection of high quality homes in Spain, Europe, North America and many other places. Rimontgó's multilingual team offers a full range of residential and commercial property services, ensuring the company's success in a vibrant region of Spain.

EREN EUROPEAN REAL ESTATE NETWORK



SPAIN



Wetag Consulting 1973

Philipp Peter & Ueli Schnorf

LOCARNO
ASCONA
LUGANO
SWITZERLAND

A leading specialist in high-end real estate in the Ticino region of Switzerland since 1973, Wetag Consulting represents many owners of the most beautiful homes in Ticino. Chosen for its qualifications and dedication to service, Wetag Consulting has offices in Lugano,

Locarno and Ascona, a team that speak six languages, and memberships in the world's leading international networks for luxury real estate. The Wetag Consulting philosophy is that clients will be treated the same way Wetag Consulting would expect to be treated.

EREN EUROPEAN REAL ESTATE NETWORK



SWITZERLAND



Marschall Real Estate 1989

Eva & Peter Marschall

VIENNA EASTERN AUSTRIA

Marschall Real Estate is known for its professional expertise and excellent personal support and consultation. A modern, dynamic company that combines its technical know-how and knowledge of international and local property markets with a customer-first ethos. Providing key brokerage and surveying services to private buyers and investors,

embassies, trusts and foundations, the firm offers a portfolio of not only upmarket residential properties, but also investment and commercial real estate. With decades of experience in the sale of luxury real estate in Austria and internationally, Marschall Real Estate gives clients the safety of a respectable and competent partner.





Immobilsarda SRL

1974

Giancarlo Bracco, Daniela Bracco,
Julia Bracco, John Bracco

COSTA SMERALDA
GALLURA
SARDINIA
LOMBARDIA
LIGURIA
TUSCANY
ITALY

Immobilsarda was born in 1974 from the forward-looking vision of its founder, Giancarlo Bracco. Mr. Bracco created a new concept of real estate brokerage that combines services, environmental protection, and research focusing on quality of life and well-being. Indeed, the story of Immobilsarda has always been intertwined with that of the territory in which it was born, Gallura - Costa Smeralda, with 450 km of pristine coastline, islands and inlets protected since 1968 by landscape restrictions that prevent the construction of new property within 3 km from the sea. The characteristics that have made this area in the north

of Sardinia one of the most sought after and unique in the Mediterranean are the same that led Immobilsarda to become an established entity in high-end real estate market: the ability to combine passion, tradition, professionalism and innovation. Immobilsarda says “Our greatest wealth is our customers” and for this reason has built its business around clients’ specific needs, putting at their service its experience, skills and professionalism. The Immobilsarda Group offers consultancy and Property Finding service for those who want to sell or buy a prestigious property in Gallura - Costa Smeralda, in Sardinia and throughout Italy.

EREN EUROPEAN REAL ESTATE NETWORK



ITALY



Walde & Partner Immobilien 1985

Gerhard E. Walde & Marianne Walde

ZURICH
LUCERNE
SWITZERLAND

Walde & Partner Immobilien are the leading independent real estate agents for prime, exclusive properties in the German-speaking region of Switzerland. Founded in 1985, Walde & Partner operates with a staff of 50 at its six offices in and around Lake Zurich and Lucerne. The Walde & Partner Immobilien

brand stands for quality, professionalism and the highest level of customer satisfaction. To date Walde & Partner Immobilien has marketed more than 6'000 properties including single-family houses, freehold flats, villas, land properties, apartment buildings, commercial buildings, and new developments.

EREN EUROPEAN REAL ESTATE NETWORK



SWITZERLAND



Amat Luxury 1948

Guifré Homedes Amat

BARCELONA

Founded in 1948, Grup Amat focuses its luxury real estate services under its Amat Luxury brand. Amat Luxury is focused on luxury properties in Barcelona and its primary residential areas. Amat Luxury has a clear objective: providing its clients of any origin with a selection of the very best the Catalan real estate market has to offer. Amat Luxury ensures that its service aligns in each case with the specific needs of its clients. Underlying this service are the values of providing long-term vision, transparency, confidentiality,

personalisation, quality, knowledge, and innovation. Amat Luxury sets out to be the real estate ambassador of the Mediterranean way of life, with a fine selection of residential properties imbued with the passions and characteristics of the Catalan region: architecture, art, wine, gastronomy, nightlife, landscape, design. Amat Luxury prides itself on having the most iconic residential properties, knowing the history that lies behind these properties and a desire to transfer that knowledge to its clients.



SPAIN



Maxwell-Baynes Real Estate 1995

Karin Maxwell & Michael Baynes

BORDEAUX
COGNAC
DORDOGNE
BIARRITZ
FRANCE

Maxwell-Baynes Real Estate was founded almost 10 years ago with a mission of “Bringing Bordeaux to the World and the World to Bordeaux”. As the established market leaders in the Bordeaux region, the firm prides itself on listing the finest real estate that no one else hears about. Maxwell-Baynes commits to getting things done for its clients with professional ethics underwritten

by both qualifications and reputation. Accountability for our actions is therefore a principal core value for the company culture. With specialist teams focused on residential sales, vineyard transaction management, and vineyard M&A work, Maxwell-Baynes’ professionals are skilful negotiators often holding deals together that otherwise might not make it to a successful conclusion.





Comptoir Immobilier 1825

Paul Epiney & Quentin Epiney

GENEVE SWITZERLAND

With origins dating back to 1825, COMPTOIR IMMOBILIER is a leading real estate Group in French-speaking Switzerland. Based in Geneva, the company also operates agencies in the Cantons of Vaud and Valais, employing today more than 280 professionals and active

in residential, commercial, and luxury real estate with its Prestige division CI EXCLUSIVE PROPERTIES. This family structure carries strong values with a focus on Service, Performance, Ethics and Sustainable development.

EREN EUROPEAN REAL ESTATE NETWORK



SWITZERLAND



La Commerciale SRL 1978

Maurizio Pezzetta

ROME
CAMPANIA
MARCHE
LAZIO
UMBRIA
ITALY

La Commerciale has exercised its business in Rome, Lazio and surrounding regions since 1978 and it is a leader in Luxury Real Estate. It is also accredited by the Chamber of Commerce to operate in the Real Estate Stock Exchange of Rome and it is specialized in dealing from the bare ownership to the sale of historical and prestigious properties. It offers to its clientele a serious and qualified service, always finding an answer

to every requirement or real estate problem. The obtained successes and the care to the particulars in the professional relationships have consequently built the loyalty of the own customers during the time. As further guarantee of its professionalism, it has obtained the Quality Certification UNI EN ISO 9001: 2008 from the Authority RINA, Member of CISQ Federation.

EREN EUROPEAN REAL ESTATE NETWORK



ITALY



Cofim Immobiliare 1978

Marco Argentieri, Gianfranco Rizzo,
Marcello Rizzo, Mattia Rizzo

VERONA
VENETO
TRENTINO ALTO
ADIGE
LAKE GARDA
PIEMONTE
LOMBARDIA
MILANO
FRIULI VENEZIA GIULIA
ITALY

Founded in 1978, Cofim Immobiliare is a leading property firm in the Veneto region that specialises in both sales and rentals. A reputation for thorough due diligence and client-centered service gives the firm's clients the assurance that the properties offered have been objectively and critically assessed.

EREN EUROPEAN REAL ESTATE NETWORK



ITALY



Quintela & Penalva

2004

Francisco Quintela and Carlos Penalva

LISBON

Founded in 2004, Quintela & Penalva is a dynamic leading boutique real estate firm, situated in the heart of Lisbon and Estoril. Quintela & Penalva specializes in the high-end and luxury residential market with a focus on

historic properties epitomized by unique architecture. With a team of over 50 professional consultants and local expertise, Quintela & Penalva offers its clients full service advisory solutions, including Concierge & Relocation.





JLL Residential Development

1992

Thomas Zabel



GERMANY

With its Residential Development division, JLL is Germany's leading expert in the sale of off-the-plan condominiums to an international clientele. Seventy percent of the division's clients originate from outside Germany. JLL is familiar with the expectations of international real estate buyers and always operates to the highest standards. New residential properties are marketed by the multilingual consulting team in Germany, which covers 15 languages, by 45 distribution partners worldwide, and by JLL's global network. From six of JLL's German offices, the Residential

Development division offers project developers a comprehensive range of services for the planning and individual marketing of their off-the-plan developments. The JLL portfolio consists of high-quality properties in Germany's top cities. Excellent cultural expertise and first-class service are JLL's *raison d'être*. The division's 360° all-round service enables its customers to lean back, relax and enjoy the journey to premium real estate ownership.

Our Global Marketing Effectiveness

The foundational philosophy of EREN is built on a high regard for service, excellence, and a classic sense of ethics and integrity. EREN couples this philosophical bedrock with a thorough understanding of markets, which is embodied within the publication of an internationally respected magazine, Villae International, and the deployment of marketing technology that ranks amongst the best and most secure in the world.



EREN EUROPEAN REAL ESTATE NETWORK

Villae International Magazine

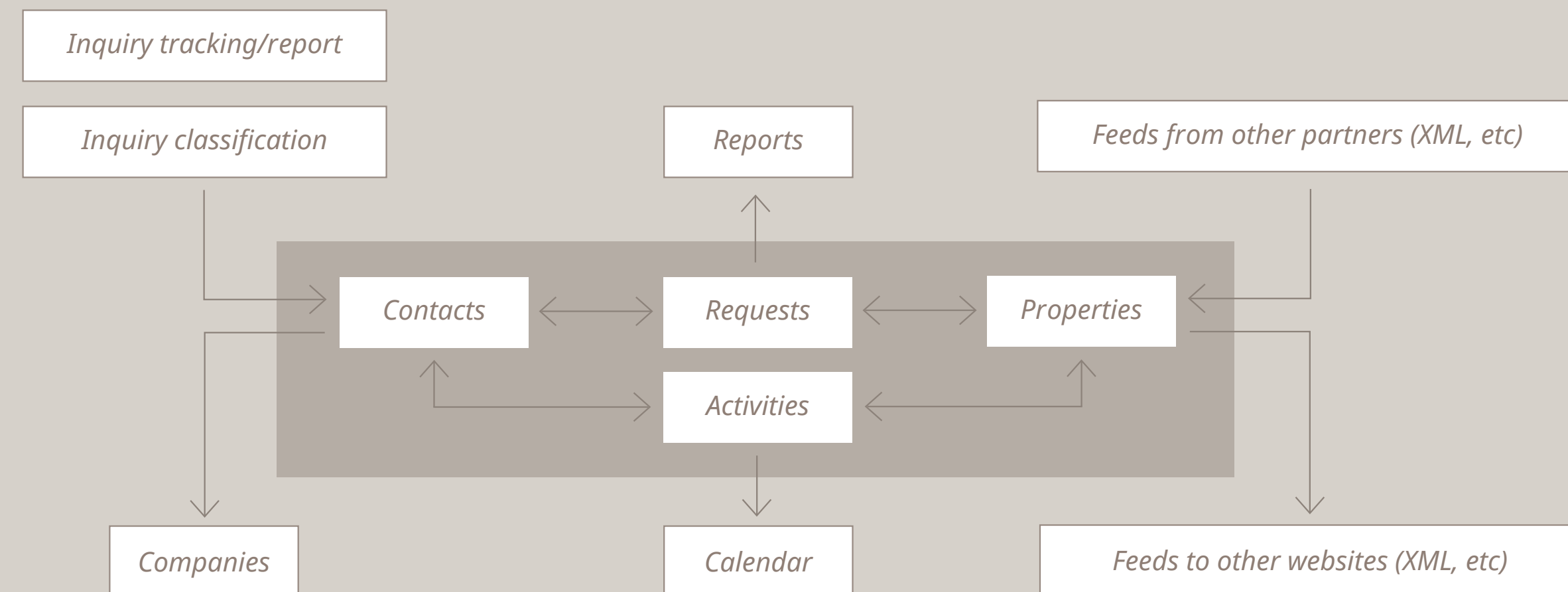
Villae International is a luxury-focused magazine that is the official publication of the European Real Estate Network. The Villae International audience is primarily high net worth individuals and is distributed throughout Europe via major luxury distribution partnerships. Additionally, each EREN member distributes a firm-branded version of Villae International within their markets. As a luxury-focused magazine, Villae International differentiates itself through an artful, relevant, and meaningful blend of content focusing on European markets, business opportunities, stunning property exposés, architecture, member profiles, insights, and lifestyle trends and sensibilities.





Marketing technology

EREN marketing-technology deployments focus on delivering high degrees of satisfaction to our current and prospective clientele, while simultaneously delivering high ROI to our members. Our performance-oriented digital marketing platform—translated into English, Spanish, German, Italian and French languages by a human-centered translation team based in Valencia, Spain—is linked to a highly secure and effective client and lead management system called RENEW. It's important to note that we do not take the easy way out when it comes to translations. We embrace the path of excellence, which is harder and more tedious than simply having a machine perform written translations. Our educated and skilled human translation team focuses on the cultural and colloquial and regional nuances relative to each language to ensure that it properly resonates with our clientele. In turn, this focus on quality produces high, measurable results reflected by the prominent positions we occupy across all major global search portals and the number of qualified business leads our members receive.



We focus our design and development energies around perfecting and simplifying the digital experience at every client touchpoint. This touchpoint focus ensures that we deliver the human engagement that’s required to best serve the needs of our clientele. This balance between technology and human-centeredness amplifies trust between clientele and member firms. With multilayers of security wrapping this platform, the center-point of this multi-touchpoint technology is **RENEW**, a multilingual, truly international focused, customer relationship management (CRM) platform that is seamlessly integrated within the EREN mobile-web-digital presence. This deep integration enables each EREN member to quickly, authoritatively and effectively respond to client requests and transactional matters in the client’s preferred language and on their preferred timeline. We also offer several bespoke marketing services that leverage the market knowledge, expertise, global connections, and client relations of our members.

European Real Estate Network decided to take measures to **protect the information** handled by our members. The security of EREN’s internal administrative and IT systems is guaranteed by one of the top companies in Europe, in regards to matters of cyber security that collaborates with and offers services to national security agencies across Europe.

We at **EREN**, have assumed the responsibility of preserving the integrity and confidentiality of our client’s data. This requires our organisation **to be constantly alert and innovative**, not just in regards to marketing and selling our properties but also in relation to our system security and access to sensitive information.

Our Cooperation & Collaboration

A signature benefit of working with an EREN member firm is the expertise and high quality of service each member gives its clients. Members work cooperatively keeping clients' best interests at the forefront.

Using the latest technologies in the service of the most up to date marketing strategies, EREN has been able to attain a search ranking presence that is equalled by few in the highly competitive field of international luxury real estate.

It is the efficiency, accuracy and convenience this creates for our real estate agency members and their clients – both homeowners and buyers – that is the basis for the success and growth of our organisation, delivering the kind of results that the European Real Estate Network always envisioned to do. In practice, this ensures rapid and efficient international cooperation between agents that equates to a first-class service for our clients and makes cross-country and even cross-continent transactions as easy as a domestic purchase. Here are some recent examples:



TICINO TO SARDINIA

Immobilsarda in Sardinia, which represents La Tiara di Cervo, a luxury development overlooking the marina of Porto Cervo, realised that La Tiara di Cervo would be of interest to the clients of Wetag Consulting in the Ticino region of Switzerland. Accordingly, Immobilsarda coordinated a co-promotion to Wetag's international and Ticino clients. Wetag Consulting created a personalised email newsletter showcasing La Tiara di Cervo, dedicated two articles in its property and lifestyle magazine, and created social media marketing campaigns to further support its EREN colleague. These efforts brought 20 qualified buyers to La Tiara di Cervo.



VIENNA TO KITZBÜHEL

No sooner had Gornik Real Estate of Kitzbühel joined EREN than Marschall Real Estate of Vienna introduced three new luxury listings and a buyer to them. Working together, the two companies found the German client a luxurious apartment in Austria, while currently collaborating on the sale of two charmingly stylish chalets and two opulent villas.

Marschall Real Estate was in particularly good form, for it also introduced fellow EREN member Marco Argentieri to a client from Vienna recently. He went on to buy a stylish apartment in the scenic town of Asolo. Known as the 'Pearl of the Province of Treviso', this picturesque mountain village has also earned the name 'Town of a Thousand Horizons' for its stunning country vistas.

It takes local knowledge and market expertise to find someone the right property in an ideal setting like this, and it takes international connections and reach to attract a truly global clientele. In EREN the two come together within a highly efficient client relation management system that is producing more results and examples of crossmember cooperation of this kind all the time.





VALENCIA TO SARDINIA

On the 21st August of 2015, Rimontgó received an urgent request asking for a property in Sardinia. The prospective client was interested in a stunning villa boasting incredible views over the bay of Pevero. The exclusive detached villa in the traditional Costa Smeralda style was planned by a well-known international architect, who as a boy lived on the island. The property was situated only a short distance away from the stunning beaches and amenities of Porto Cervo and Pevero Bay.

At the time the prospective client was sailing on the Mediterranean. As part of his voyage, the client planned to be around Sardinia in few days and he wanted to visit some villas during his stay. Immediately, Rimontgó referred the client to the EREN colleague in Sardinia, Immobilsarda, who took care of the client's request.

Immobilsarda had several telephone conversations followed by emails and arranged a first viewing with the client, his wife and five-month baby on 19th September 2015. The client eventually settled on Casa Nana but the property had some permit issues that needed to be resolved. Immobilsarda diligently managed this deal through a prolonged timeframe, eventually making the sale to this client possible in October 2016. The client and his family now enjoy their lovely villa in Sardinia, an idyllic place for sailing, one of their passions.

ZURICH TO BERLIN

Zabel Property was contacted by its EREN affiliate in Zurich, Walde & Partner, to help their Swiss based client sell his historic apartment in Berlin.

The client had used the lovely apartment as his second home in Berlin. Its ideal central location in Berlin Charlottenburg-Wilmersdorf and close proximity to the famous Kurfürstendamm, is only one of the many highlights of this gem. The apartment had been carefully and enthusiastically refurbished and renovated back to its former glory.

The owner paid great attention to all historic details such as rich moldings, the finest wallpaper, and traditional bathroom and kitchen fittings with up-to-date appliances. Immediately after the initial request, Zabel got in touch with the client to arrange a meeting. Only two days later the spoke of meeting was arranged and Zabel agreed to market the property. Within less than a week, a professional photo shoot was taken, all the sales material had been produced, and the sales process had started.



VIENNA TO PORTUGAL AND SWITZERLAND

Marschall Real Estate introduced a client to its Portuguese EREN partners Quintela & Penalva, while simultaneously facilitating a property for development in the Algarve region of Portugal. Additionally, Marschall Real Estate repeated this feat with Wetag Consulting in the Ticino region of Switzerland when it helped them list a historic convent in Neggio as well as introducing a client interested in a property in the area.

EDINBURGH TO VENICE AND VALENCIA

Mr. Charles L., resident in Aberdeen, Scotland, was looking for an apartment in Venice, as a second home for his family.

Mr. Charles was quite clear about the type of property he was looking for when he contacted Rimontgó: a small apartment of one or two bedrooms with a terrace or exterior area where he can enjoy pleasant soirees, located in the district of Cannaregio, and, if possible, with nice views. His initial budget was €300,000 - €350,000, but Mr. Charles was open to spend a higher amount on an apartment if he really liked it.

Mikel Ribes was in charge of looking after and guiding Mr. Charles during his search. Mikel, a young engineering student, was doing his first internship, whilst studying for his university degree, and what better company to make his first contact with the business world than learning first-hand from his father José Ribes, at Rimontgó.

Mikel immediately contacted our associate in the region of Veneto in Italy, Cofim Immobiliare, where Marco Argentieri and his colleagues were responsible for searching for and offering Mr. Charles and his family some apartments that could be of interest to him, organising viewings and acting as a consultant throughout the whole process with the client up until the signing of the deeds and closing of the property (i.e. the handover of the keys).

It was clear that Mr. Charles had a clear idea of what he wanted and that together Rimontgó and Cofim Immobiliare, both members of EREN, offered him the exquisite service that distinguishes them, in the way in which the purchase was made in such a short space of time.

Mr. Charles contacted Rimontgó at the end of March 2015 and after visiting the different property proposals that our colleagues of the region presented him, in the middle of May we had already found his ideal apartment in Cannaregio, and Mr. Charles and his family made the decision of buying it. The deeds were signed on the 30th September. Mr. Charles and his family, finally invested €420,000 purchasing their apartment.



VIENNA TO KITZBÜHEL

Gornik Real Estate, located in Kitzbühel and Marschall Real Estate, located in Vienna collaborate on a regular basis, since many requests concerning the alpine regions of Austria originate via Vienna. Recently they shared the listing of an apartment in a highly sought after area of Kitzbühel.



SAN DIEGO TO BERLIN

Zabel Property recently utilized its exclusive international affiliation to help one of its partners by handling their client to purchase three residential units at a new development in Berlin.

A San Diego based brokerage referred a client to Zabel Property in Berlin. The client, a retired SVP of one of the world's leading logistic firms, living in various places around the world, had been looking in the greater San Diego market to invest in a luxury mansion in the sunny south of California. When talking to the agent, the client expressed his interest in investing in several locations around the globe with Berlin being one of those destinations, as his son is studying in Berlin. As a result, the US broker referred the client to Zabel Property in order to assist the client. One of the native English speaking agents at Zabel Property immediately took over the client and consulted him on his planned purchase.

That client, according to the US brokerage business development manager, was extremely happy with the service he received from Zabel Property. Ultimately, the client purchased three units (worth over 1.1million) in the prestigious "Guardian" condominium complex in the heart of Berlin's historic Newspaper District. The family will use two of the units as an investment. The third one was bought by the client's daughter, a successful London based lawyer, for personal use, allowing Berlin to become a place for family get-togethers.





JÁVEA TO LOCARNO

When a Danish couple visiting Switzerland's Ticino region started searching the net for suitable properties in the area to visit they found something truly enticing on the website of Inmobiliaria Rimontgó. In this era of modern communications the fact that Rimontgó's offices are in Valencia and Jávea, on Spain's east coast, was not a hindrance. The couple used the Webchat option to get in touch with the Jávea office and inquire about a wonderful castle-like villa that had caught their eye.

The exchange of information was swift, efficient and to the liking of the Danes, who wanted to view the property. The problem was that they were only in Lugano for a very short stay and ideally wanted to see the lakeside estate that same afternoon. Alicia, their contact person at Rimontgó, promised to get on to it and contacted Wetag Consulting, the EREN colleagues on the ground and the Company representing the sellers of this property. Within an hour an appointment had been made by Sarah Valli from Wetag and that afternoon someone from the Lugano office was there to show the prospective buyers around the beautiful little castle property bordering the lake. Within a few more weeks the sale of a property originally listed at 30 million Swiss Franc had been concluded.



VALENCIA TO NEW YORK

The international collaboration also extends to EREN's close associates in important markets such as the USA. One such case is the sale of a brand-new luxury penthouse property on 400 East 67th Street in New York, and it closely mirrors the Lugano transaction. In this case it was Rimontgó's Valencia office that was approached by email with the request to arrange the urgent viewing of a property seen on its website. The senders were a Venezuelan couple on a whistle-stop visit to New York. The Valencia office got in touch with them immediately and arranged several viewings through local associates Halstead Property in the areas earmarked by the prospective buyers.

Halstead coordinator Ann Kiel took care of the viewings and though only in New York for three days the Venezuelan couple found their modern dream apartment when they visited The Laurel on the Upper East Side. The property listed at \$2 million was dealt within days and although not all property purchases can be this swift it shows both that cross-country cooperation between agents is fruitful, and that efficient property firms can respond to client's needs with haste when required.



Our Offices

AUSTRIA

MARSCHALL IMMOBILIEN. Vienna

A modern, dynamic company that combines its technical know-how and knowledge of the local property market with a customer-orientated service. Providing a key brokerage and surveying service to private buyers and investors, embassies, trusts and foundations, the firm offers a portfolio of upmarket residential properties, commercial real estate and industrial premises.

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FRANCE

MAXWELL BAYNES REAL ESTATE. Bordeaux

Bringing Bordeaux to the World and the World to Bordeaux. Long established market leaders listing the finest real estate that no one else hears about. Specialist teams include: residential sales, vineyard transaction management and vineyard M&A work.

Le Presbytère
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info@maxwellbaynes.com • www.maxwellbaynes.com

GERMANY

JLL RESIDENTIAL DEVELOPMENT. Berlin

JLL Residential Development is the leading expert in Germany for the sale of off-the-plan condominiums to a clientele worldwide. From six of JLL's German offices, the Residential Development Division offers project developers a comprehensive range of services for the planning and marketing of their off-the-plan developments. New residential properties are marketed by the multi-lingual consultancy team in Germany, who covers 15 languages, the 45 sales partners worldwide and JLL's global network.

Unter den Linden 14
10117 Berlin, Germany
+49 30 88 66 000
residential.development@eu.jll.com • jll.de/apartments

ITALY

COFIM. Verona

Founded in 1978, Cofim is a leading property firm in the Veneto region that specialises in both sales and rentals. A reputation for exhaustive due diligence gives their clients the assurance that the properties offered have been objectively and critically assessed.

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argentieri@cofimmobiliare.it • www.cofimmobiliare.it

IMMOBILSARDA. Sardinia-Costa Smeralda-Porto Cervo.

Since 1974, Property Finder and leading high-end real estate specialist in Sardinia – Costa Smeralda. Providing brokerage and surveying services as well as project management, market research and valuations. As developer, promoter and consultant, Immobilsarda guarantees an invaluable local knowledge, an extensive portfolio of high quality properties for sale and rent, seafront villas and estates, luxury golf resort projects, sustainable developments.

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immobilsarda@immobilsarda.com • www.immobilsarda.com

IMMOBILSARDA. Milan Branch.

Specialized in international clients investors for over 30 years, the branch of Milan provides services in different sectors for owners, investors, developers: from residential, tourism, offices, hotels, funds and retails, advisory and corporate solutions, feasibility studies, as well as property finder, real estate consultancy, marketing analysis, tailor made services for private and owners.

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immobilsarda@immobilsarda.com • www.immobilsarda.com

LA COMMERCIALE. Rome

This property specialist for Rome and the surrounding province of Lazio is a leading brokerage, accredited by the Chamber of Commerce to operate with the Real Estate Stock Exchange of Rome, and entrusted with the sale of luxury city properties, large historical country estates and commercial real estate.

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PORTUGAL

QUINTELA & PENALVA REAL ESTATE. Lisbon, Estoril, Porto.

A dynamic boutique real estate agency founded in 2004, leader in the high-end and luxury residential market. With a team of professional consultants in three offices located in Lisbon, Estoril and Porto, Quintela & Penalva Real Estate offers local expertise and advisory services to both national and international clients.

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SWITZERLAND

WALDE & PARTNER IMMOBILIEN AG. Zurich, Lucerne.

Walde & Partner Immobilien are the leading independent real estate agents for prime, exclusive properties in the German-speaking region of Switzerland. Founded in 1985, Walde & Partner operates with a staff of 50 at its four offices in and around Lake Zurich and Lucerne. The Brand Walde & Partner Immobilien stands for quality, professionalism and the highest level of customer satisfaction.

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WETAG CONSULTING SA. Canton Ticino, Switzerland

A leading specialist in high-end real estate in the Ticino region of Switzerland since 1973, Wetag offers a broad range of customized real estate and personal solutions. These include the purchase and sale of residential property, assistance with residence permit applications and also with guidance regarding tax-related or legal issues.

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COMPTOIR IMMOBILIER. Geneva.

With origins dating back to 1825, COMPTOIR IMMOBILIER is a leading real estate Group in French-speaking Switzerland. Based in Geneva, the company also operates agencies in the Cantons of Vaud and Valais, employing today more than 280 professionals and active in residential, commercial, and luxury real estate with its Prestige division CI EXCLUSIVE PROPERTIES. This family structure carries strong values with a focus on Service, Performance, Ethics and Sustainable development.

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*“The reward for work well done
is the opportunity to do more.”*

Dr. J.E. Salk